

# McKesson Practice Care™

*Supporting the vitality of your practice*

As an independent physician, your face-to-face patient connections are the cornerstone of healthcare. But even the finest clinicians can find it challenging to manage the business aspects of primary care medicine. Advancing technology and changing healthcare regulations make it increasingly difficult for independent physicians to maintain their autonomy while keeping their practices healthy.

## **McKesson can help**

McKesson Practice Care is a comprehensive set of solutions specifically designed to help independent physicians strengthen the vitality of their practices. From financial tools to training on improving care-quality metrics, McKesson Practice Care can identify your practice's unique issues and provide what you need to make measurable improvements. We created these solutions after listening to what you told us: You want to remain self-sufficient while improving the performance of your practice.

## **Your practice, your solutions**

McKesson Practice Care is designed to address the most common small-practice challenges: rising costs, compensation concerns, collections, the Physician Quality Reporting System (PQRS) and more. We offer a suite of products and services that can be combined to custom-suit your specific needs — whether you face one or all of these obstacles.

## **SOFTWARE**

We'll determine which McKesson software solution is the best choice to optimize your practice management and EHR processes.

- Practice Partner®
- Medisoft® Clinical
- Lytec® MD
- McKesson Practice Choice™

## **CONSULTING**

Through our partnership with TransforMED<sup>SM</sup>, a wholly-owned subsidiary of the American Academy of Family Physicians (AAFP), we'll assist your practice in its adoption of the Patient-Centered Medical Home (PCMH) model of care.

Additionally, receive dedicated assistance from a McKesson account manager with extensive healthcare and customer service experience. Allow us to support you through your business and process transitions. This single point of contact will facilitate the flow of information to ensure proper preparation steps are taken and milestones are managed for the best customer outcomes.

## **À LA CARTE OPTIONS**

You may choose to add any of our optional products to your McKesson Practice Care implementation.

- *Preferred pricing* issued through McKesson's Medical Surgical division
- *Inventory control tools* to simplify the ordering and tracking of supplies
- *Online patient collection tools* to maintain a healthy A/R balance
- *Automated patient reminder service* to reduce no-shows and lower costs
- *Access to a practice-based quality improvement and research network* for actionable information that can be used to improve patient outcomes
- *A web-based, HIPAA-compliant reimbursement tool* that analyzes claims and coordinates with PQRS incentive programs



### ***Turn your small practice into a patient-centered medical home***

When you partner with McKesson, you also partner with our entire network of business and academic entities that we team with to help small practices comply, succeed and thrive. TransformMED is among the most important. TransformMED facilitators assess small practice operations then recommend redesigns to turn ordinary operations into fully compliant Patient-Centered Medical Homes (PCMHs). TransformMED's process improvements benefit physicians, staff members and patients.



McKesson Practice Care™ is designed to provide independent physicians with the tools necessary to transform each small practice into a fully compliant PCMH. We are committed to guiding a small practice toward this ideal with products and services that streamline processes and enhance efficiencies. Payer incentives are just the beginning. Smoother-running medical offices lead to stronger business foundations and — most importantly — better patient care.

### ***Celebrating the deliberately small practice***

At McKesson, we know the ins and outs of small practices. We understand the constant pressure to stay on top of technological innovations and changing regulatory requirements. We recognize that your employees cover multiple job responsibilities within the office. That's why McKesson Practice Care is designed exclusively for the challenges your small operation faces. Oftentimes, your small practice has no dedicated IT team, regulatory officer or finance department. Let us pull from our customer experiences and assist in reducing these burdens.

### ***How can we help?***

Put McKesson Practice Care to work in your small practice and get back to what matters most: patient care. Visit us online and let's review your challenges and options. Your practice and your patients deserve nothing less.

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